



TTI, Inc. – Never Short on Solutions

TTI, Inc. honours Bourns, Kemet, Murata and Phoenix Contact with prestigious Supplier Excellence Awards

Munich, April 2009...TTI, Inc., a global distributor of passive, connector, electromechanical and discrete components, has announced the results of its 2008 TTI Supplier Recognition Program, naming Bourns, Kemet and Phoenix Contact as companies that have achieved Silver level status, while Murata is now a Platinum level supplier.

All four suppliers amassed or exceeded the minimum points criteria of 85 (out of a possible 105 points) in a number of performance categories – ship to commitment date; receiving quality, administrative quality; sales and profitability; business systems - to qualify for recognition. Commented Glyn Dennehy, VP and General Manager, Europe: “Special recognition goes to Murata for achieving the “Platinum” level of performance which requires five consecutive years of exemplary performance and to Phoenix Contact for gaining the “Silver” level for the first time. Congratulations to Bourns and Kemet as repeat achievers of the “Silver” level recognition status.”

He added: “Thank you to all suppliers who embraced this program and dedicated resources to work with TTI to assist us in building a stronger organisation, continuously improving our quality performance, and providing excellent service for our customers.”

Terry Churcher, President of Murata Europe said: “Murata has been pleased to contribute to, and benefit from, TTI's success during the past years. We are particularly proud to have achieved the coveted Platinum Level Supplier recognition having been awarded the Suppliers Excellence Award for five consecutive years. Our relationship with TTI has been strengthened by benchmarking our logistics systems, by creating imaginative marketing programs with partner suppliers, and by maintaining very close relationships to ensure that our mutual customers receive the very best service from our combined organisations.”



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For Bourns: Ferdinand Leicher, Vice President Sales Europe added: "We are delighted and proud to win the TTI 2008 Supplier Excellence Award. Bourns firmly believes that it is of highest importance to deliver great service to our customers and to our distributor partners. The TTI measurements are vigorous and considered as a world class benchmark in the industry. Therefore, this award is of particular importance to Bourns, and in the great partnership we have with TTI we shall continue to strive to achieve outstanding service results so that we can win this award again and again. "

Marc Kotelon, Senior Vice President Global Sales at Kemet commented: "Kemet is proud to receive the TTI supplier excellence award for 2008. This award acknowledges the efforts of the entire Kemet team and to receive it from a prestigious partner such as TTI makes it even more fulfilling. The award focuses on key metrics which drive performance and efficiencies in our mutual business and we are grateful to TTI for this recognition. This also demonstrates what two dedicated partners can achieve, even in challenging economic times."

Bastian Fölling, Key Account Manager Global Distribution for Phoenix Contact said: "It is a true honour that TTI has rewarded our performance with the 2008 Supplier Excellence Award. This is the third consecutive time that Phoenix Contact received the award, which now elevates us to Silver level status. Our strong partnership is characterized by mutual trust, sustainable growth, and people at both companies who are truly dedicated to our successful collaboration. Winning this award highlights our continuous efforts of keeping the support for our channel partner, TTI."

About TTI, Inc.

TTI's philosophy is "Lead by Design", and the company differentiates itself by focusing on people, parts and process. TTI, Inc. is a specialty distributor of passive, interconnect and discrete components. The company has developed a policy in Europe of being the distributor of choice for customers and suppliers alike by introducing new product technologies from key supply partners to its customers - and by stocking broad and deep across its franchise base. TTI also operates sophisticated inventory management processes which ensure that it has



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the ability to service changes in component demand due to fluctuating markets and supply chains.

For more information, please visit our Media Centre at:

http://www.ttieurope.com/MediaCenter/mc_about.aspx

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