



TTI, Inc. – Never Short on Solutions

TTI Europe awarded Regional Distributor of the Year 2013 for Central Europe by Honeywell

*Strong teamwork increases sales and wins new business in Germany, Austria and
Switzerland*

March 2014 – TTI Inc., the world's leading specialist distributor of passive, connector, electromechanical and discrete components, has announced that TTI Europe has been named by Honeywell Sensing and Control, the global leader in sensor and switch solutions, as the winner of its Regional Distributor of the Year 2013 Award for its Central Region covering Germany, Austria and Switzerland.

Presenting the award at Honeywell's kick-off conference in Orlando, Florida last month, Pat Quilty, Vice-President Global Sales, said "TTI Europe is a long-standing and trusted distribution partner and continues to demonstrate commitment and dedication across all European sales regions. TTI's performance during 2013 in our Central Region was outstanding in terms of increased sales to existing customers and new business wins, with sales over 39% up on 2012's figure. I would like to thank the TTI sales teams for their hard work and dedication. We look forward to working with them to achieve further success in 2014."

Oliver Hohmann, Senior Corporate Product Manager, Connectors and Electromechanical, TTI Europe stated: "Honeywell is a valued and strategic supplier for us globally and we value our partnership highly. Ongoing investment in stock and consistent focus on the needs of our customers enables us to provide an excellent service and generate new business wins. It's a great honour to receive this award and I would like to thank both our respective sales forces for their strong teamwork."

About TTI, Inc.

TTI, Inc., a Berkshire Hathaway company, is the world's leading specialist distributor of passive, connector, electromechanical and discrete components. TTI's philosophy is "Lead

European Headquarters Operations

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by Design", and the company differentiates itself by focusing on people, parts and process. TTI in Europe strives to be the distributor of choice for customers and suppliers alike by introducing new product technologies and by stocking broad and deep inventory across its franchise base. TTI's sophisticated inventory management system ensures the ability to service changes in demand due to fluctuating markets and supply chains. For more information about TTI, please visit www.ttieurope.com.

For more information, please visit TTI's Corporate News:
www.ttieurope.com/corporate-news

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